

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING BY TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2018		10/01/2017-9/30/2018			
LENDER		#	\$				
1	Wells Fargo Bank, National Association	79	\$21,689,600	87	East West Bank	1	\$2,500,000
2	Independence Bank	41	\$4,205,000	88	Hana Small Business Lending, Inc.	1	\$2,440,000
3	Union Bank & Trust	40	\$13,946,000	89	First Business Bank	1	\$2,306,000
4	Manufacturers and Traders Trust Company	40	\$5,955,000	90	Bancorp, Inc.	1	\$1,879,000
5	Branch Banking and Trust Company	30	\$6,444,200	91	MainStreet Bank	1	\$1,762,000
6	Sonabank	25	\$6,509,800	92	Paragon Bank	1	\$1,630,000
7	United Midwest Savings Bank, National Assoc	25	\$4,666,000	93	Byline Bank	1	\$1,585,000
8	TD Bank, National Association	24	\$1,119,000	94	First Western SBLC, Inc	1	\$1,422,000
9	Celtic Bank Corporation	21	\$11,712,300	95	Pacific City Bank	1	\$1,275,000
10	VCC Bank	19	\$5,217,200	96	Pinnacle Bank	1	\$1,187,000
11	Newtek Small Business Finance, Inc.	18	\$12,298,700	97	Mid-Atlantic FCU	1	\$1,076,000
12	Village Bank	17	\$11,727,800	98	Old Point National Bank	1	\$1,055,000
13	SunTrust Bank	16	\$13,764,400	99	First Financial Bank	1	\$805,000
14	TowneBank	16	\$6,172,000	100	American National Bank and Trust Company	1	\$715,000
15	Stearns Bank National Association	16	\$3,578,400	101	John Marshall Bank	1	\$706,000
16	Fulton Bank, National Association	14	\$8,482,000	102	First Citizens Bank (AL)	1	\$534,000
17	Live Oak Banking Company	13	\$19,559,000	103	NOA Bank	1	\$525,000
18	First National Bank of Pennsylvania	13	\$15,110,600	104	Citizens National Bank	1	\$493,000
19	First Home Bank	12	\$2,229,200	105	Benchmark Community Bank	1	\$480,000
20	Skyline National Bank	12	\$1,900,600	106	Fidelity Bank	1	\$471,500
21	First Bank and Trust Company	11	\$6,653,100	107	First Bank Financial Centre	1	\$410,000
22	First Bank	10	\$9,999,000	108	F&M Bank (Georgia)	1	\$401,000
23	First-Citizens Bank & Trust Company	10	\$4,838,000	109	Spirit of Texas Bank, SSB	1	\$384,700
24	PNC Bank, National Association	9	\$1,136,000	110	Virginia Commonwealth Bank	1	\$380,000
25	Bayport Credit Union	8	\$2,663,000	111	United Bank	1	\$330,000
26	Virginia Partners Bank	8	\$1,533,000	112	Entegra Bank	1	\$280,000
27	United Community Bank	7	\$6,772,000	113	Community Bank of the Chesapeake	1	\$265,000
28	Southern Bank and Trust Company	7	\$1,384,000	114	Virginia Credit Union League	1	\$258,000
29	BankUnited, National Association	6	\$5,771,500	115	Natural Capital Investment Fund, Inc.	1	\$250,000
30	Five Star Bank	6	\$1,610,000	116	First National Bank	1	\$197,000
31	FVCbank	5	\$8,934,000	117	Evolve Bank & Trust	1	\$175,000
32	Readycap Lending, LLC	5	\$5,400,000	118	Florida Capital Bank, National Association	1	\$161,500
33	EagleBank	5	\$3,380,000	119	Georgia Banking Company	1	\$160,000
34	Hanmi Bank	5	\$3,150,000	120	Oak View National Bank	1	\$145,000
35	Fauquier Bank	5	\$1,155,000	121	Atlantic Capital Bank, National Association	1	\$144,000
36	Seacoast National Bank	5	\$565,000	122	South Carolina Community Bank	1	\$100,000
37	Regions Bank	4	\$2,830,300	123	Park View FCU	1	\$50,000
38	Virginia National Bank	4	\$1,851,000				
39	Citizens Bank	4	\$1,210,700		TOTAL 7(a) & 504 LOANS	749	\$363,332,500
40	Farmers & Merchants Bank	4	\$330,000				
41	Bank of George	3	\$6,858,000		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
42	Bank of America, National Association	3	\$4,355,000	1.	Wells Fargo Bank, National Association	79	\$21,689,600
43	Langley FCU	3	\$3,746,000	2.	Independence Bank	41	\$4,205,000
44	Berkshire Bank	3	\$3,355,000	3.	Union Bank & Trust	40	\$13,946,000
45	Chesapeake Bank	3	\$1,298,000	4.	Manufacturers and Traders Trust Company	40	\$5,955,000
46	Bank Rhode Island	3	\$520,000	5.	Branch Banking and Trust Company	30	\$6,444,200
47	Surrey Bank & Trust	3	\$238,500				
48	University of Virginia Community CU, Inc.	3	\$68,300		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
49	World Trade Finance, Inc.	2	\$6,000,000	1.	Independence Bank	41	\$4,205,000
50	Metro City Bank	2	\$4,600,000	2.	United Midwest Savings Bank, National Assoc	25	\$4,666,000
51	First Savings Bank	2	\$4,321,500	3.	VCC Bank	19	\$5,217,200
52	Harvest Small Business Finance, LLC	2	\$2,916,600	4.	Village Bank	17	\$11,727,800
53	Stone Bank	2	\$2,660,000	5.	First Home Bank	12	\$2,229,200
54	Firsttrust Savings Bank	2	\$2,284,000				
55	Access National Bank	2	\$2,162,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
56	North State Bank	2	\$2,038,000	1.	Sonabank	25	\$6,509,800
57	Bank of Hope	2	\$1,945,000	2.	Celtic Bank Corporation	21	\$11,712,300
58	Carter Bank & Trust	2	\$1,359,000	3.	Stearns Bank National Association	16	\$3,578,400

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59	Touchmark National Bank	2	\$1,183,400	4.	Live Oak Banking Company	13	\$19,559,000
60	Fifth Third Bank	2	\$1,032,500	5.	Skyline National Bank	12	\$1,900,600
61	Capital One, National Association	2	\$902,700				
62	Essex Bank	2	\$873,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
63	Bancorp Bank	2	\$824,100	1.	Wells Fargo Bank, National Association	79	\$21,689,600
64	CIBC Bank USA	2	\$823,000	2.	Union Bank & Trust	40	\$13,946,000
65	Virginia Community Capital, Inc.	2	\$721,000	3.	Manufacturers and Traders Trust Company	40	\$5,955,000
66	Capital Bank, National Association	2	\$700,000	4.	Branch Banking and Trust Company	30	\$6,444,200
67	State Bank and Trust Company	2	\$610,000	5.	TD Bank, National Association	24	\$1,119,000
68	CornerStone Bank, National Association	2	\$457,000				
69	Premier Bank, Inc.	2	\$387,000		CREDIT UNIONS	#	\$
70	Community Trust Bank, Inc.	2	\$359,200	1.	Bayport Credit Union	8	\$2,663,000
71	Carver State Bank	2	\$352,500	2.	Langley FCU	3	\$3,746,000
72	New Horizon Bank, National Association	2	\$350,000	3.	University of Virginia Community CU, Inc.	3	\$68,300
73	Wilmington Savings Fund Society, FSB	2	\$350,000	4.	Central Virginia FCU	2	\$195,000
74	Bank of Fincastle	2	\$280,000	5.	ABNB FCU	2	\$90,200
75	Central Virginia FCU	2	\$195,000				
76	National Bank of Blacksburg	2	\$150,000		CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)	#	\$
77	FinWise Bank	2	\$145,000	1.	504 Capital Corporation	44	\$20,062,000
78	ABNB FCU	2	\$90,200	2.	Business Finance Group, Inc.	43	\$35,294,000
79	Dollar Bank, A Federal Savings Bank	2	\$88,000	3.	Rappahannock Economic Development Corporati	10	\$10,000,000
80	Meadows Bank	1	\$5,000,000				
81	Westport National Bank, A Division of	1	\$4,828,900		504 - FIRST TRUST LENDERS (by NUMBERS)	#	\$
82	Pinnacle Financial Partners, Inc.	1	\$3,783,000	1.	Union Bank & Trust	20	\$11,723,947
83	MINT National Bank	1	\$3,100,000	2.	TowneBank	16	\$7,444,610
84	Crestmark Bank, A Division of	1	\$3,020,000	3.	Southern Bank and Trust Company	6	\$1,614,825
85	Radius Bank	1	\$2,871,000	4.	Branch Banking and Trust Company	4	\$1,607,750
86	JPMorgan Chase Bank, National Association	1	\$2,741,000	5.	FVCBank	3	\$10,677,875